



MEMBER NEWSLETTER

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Vancouver CREW is a dynamic network committed to promoting business development and advancing women as leaders in the commercial real estate industry.

Vancouver CREW would like to thank its 2007 Corporate Sponsors:



CREW NETWORK CONNECTION

Vancouver CREW was very pleased to welcome Beth Lambert-Saul, 2006 President of the National CREW Network, to Vancouver in April to speak about her experiences with the power of the CREW Network in promoting professional growth and attracting new talent in the commercial real estate industry.

Beth is a Director at Archon Group (a Goldman Sachs affiliate) based in Dallas, Texas. The National CREW Network is composed of 60 chapters and over 7,000 members across Canada and the US.

Did you know...

- 7% of women versus 15% of men with more than 20 years of experience have worked for the same company throughout their commercial real estate careers
- Women have accepted promotions at a higher rate than men (85% vs. 75%)
- More women than men have turned down a promotion (44% vs. 32%)
- Three times as many women as men had incomes below \$75,000US during 2004

Source: CREW Network: Women in Commercial Real Estate: 2005

OMICRON GREEN TOUR

CREW hosted its first Member's only luncheon of the year in June at Omicron's LEED GOLD office space (one of the first in Canada to achieve GOLD). The luncheon focused on sustainability with a presentation on green practices and movements specific to commercial real estate by Helen Goodland, Executive Director of the Lighthouse Sustainability Building Centre. For more information about the Lighthouse Sustainability Centre, see their website at <http://www.sustainablebuildingcentre.com/>.



After Helen's presentation, Kevin Hanvey and Sally Mills, partners at Omicron, toured CREW members through the office, highlighting the unique and sustainable features of their space.

MEMBERS ON THE MOVE

Monika Hildebrand
Congratulations to Monika Hildebrand, who has joined Strathallen Capital Corp as their Vice President, Asset Management.



NEW MEMBERS

Vancouver CREW welcomes its newest members:
Vi Block Harbour Centre Complex Ltd
Maeve Callery Intrawest
Sandra Cawley Burgess Cawley Sullivan & Associates
Rupinder Chane Deloitte & Touche LLP
Lenora Gates Orange National Retail Group
Chelsea Greene HSBC
Edith Hewitt Tonko Realty Advisors
Holly Pommier Borden Ladner Gervais



MEMBER NEWSLETTER

NO ONE CAN MAKE YOU
FEEL INFERIOR WITHOUT
YOUR CONSENT.
- ELEANOR ROOSEVELT
(1937)

PROFILE - NORA STEVENSON

Nora Stevenson is Principal of Developing Solutions Inc., a Vancouver-based real estate development consulting firm specializing in retail leasing, rezoning, government and community relations, development analyses, construction, marketing and sales of the finished product.

Ms. Stevenson's experience in real estate development spans more than 20 years. Prior to forming Developing Solutions Inc., she was a Development Manager with MacMillan Bloedel's Timberlands and Properties Division. In this capacity, she was responsible for managing a four-phase urban residential development on a 65-acre site in New Westminster, B.C. Before joining MacMillan Bloedel, she served as Assistant Vice-President of First City Development Corp. Ltd. responsible for managing the development of high-profile commercial and industrial developments in the Lower Mainland.



Ms. Stevenson has received a Masters of City Planning degree from the University of Manitoba and a Bachelor of Science degree from the University of British Columbia.

In addition to her work experience, Ms. Stevenson is a member of the Boards of EasyPark (Vancouver Parking Corporation) and the Vancouver School of Theology Properties Management Corporation. She is also the Chair of the University Endowment Lands Advisory Planning Committee and has served as a non-architect member of the Board of the Architectural Institute of B.C.

VANCOUVER CREW'S 2ND ANNUAL GOLF TOURNAMENT

Following Vancouver CREW's successful inaugural golf tournament in 2006, 2007 shattered expectations. Held on July 23, 76 golfers teed off at the University Golf Course for a day on the links, followed by a dinner hosted at the golf course.

"We were very excited with the response and turn out at this year's tournament," noted Vancouver CREW Events Committee Chair Maeri Macgillivray. "We plan to harness this momentum to make next year's tournament even bigger and better!"



Thanks to all our sponsors for helping make this event a success, including platinum sponsors KPMG and Stewart Title, gold sponsors Grassridge/Starbucks, Morguard, Fasken Martineau, Concert Properties and Urban Barn, and all other companies and individuals who supported this event.

CREW NETWORK NATIONAL CONVENTION DENVER, CO, OCTOBER 3-6

Over 800 CREW members and non-members attended the annual CREW Network National Convention, Opportunities Rising: Redefining Business as Usual. There were representatives from all of the Canadian chapters, including five attendees from Vancouver CREW.



A variety of engaging sessions, site tours, keynote speakers and panels catered to every interest and field in commercial real estate, covering economic, finance, market, development trends and more. With a highlight on networking, our delegates were able to meet fellow CREW members from across the continent and make new business connections. Keep your eyes open for next year's conference, and experience the power of the CREW network for yourself!

Upcoming CREW Events

Watch your email for these upcoming Vancouver CREW events:

- AGM and Breakfast Around, Waterfront Hotel (Members Only) - 7:30am, November 7, 2007
- Luncheon with Guest Speaker Lenora Gates, Terminal City Club (Members and Guests) - 12:00pm, November 27, 2007
- Annual Cocktail Event - December 2007
- ICSC CREW Cocktail Reception - January 2008

For more information, please contact Events Committee Chair Maeri Macgillivray at mmacgillivray@hallsall.com